

## Summary of Consolidated Financial Results for the Three Months Ended June 30, 2017 [under Japanese GAAP]

(Amounts less than one million yen are rounded down)

### 1. Consolidated financial results for the three months ended June 30, 2017 (from April 1, 2017 to June 30, 2017)

#### (1) Consolidated operating results

(Millions of yen, except per share amounts; Percentages indicate year-on-year changes)

	Three months ended June 30, 2017		Three months ended June 30, 2016	
		%		%
Net sales	12,377	0.3	12,339	(1.5)
Operating income	1,907	14.0	1,672	0.5
Ordinary income	2,144	13.2	1,894	(4.2)
Net income attributable to owners of the Parent	1,423	14.7	1,240	(0.8)
Basic earnings per share (Yen)	24.36		21.23	
Diluted earnings per share (Yen)	-		-	
Note: Comprehensive income	2,151 million yen	[ - ]	40 million yen	[(98.3%)]

#### (2) Consolidated financial position

(Millions of yen)

	June 30, 2017	March 31, 2017
Total assets	84,239	83,432
Total equity	63,098	61,503
Ratio of equity attributable to owners of the Parent	74.1%	72.9%
Reference: Equity attributable to owners of the Parent	62,397 million yen	60,834 million yen

### 2 . Dividends

	Year ending March 31, 2018 (Forecast)	Year ending March 31, 2018	Year ended March 31, 2017
Annual cash dividends per share (Yen)			
1st quarter end	-	-	-
2nd quarter end	10.00	-	8.50
3rd quarter end	-	-	-
Fiscal year end	10.00	-	10.00
Total	20.00	-	18.50

Note: Revisions to the cash dividends forecasts most recently announced: None

### 3 . Forecast of consolidated operating results for the year ending March 31, 2018 (from April 1, 2017 to March 31, 2018)

(Millions of yen, except per share amounts; Percentages indicate year-on-year changes)

	Six months ending September 30, 2017		Year ending March 31, 2018	
		%		%
Net sales	23,800	(1.3)	49,500	0.1
Operating income	3,100	(8.7)	7,000	(10.9)
Ordinary income	3,400	(5.2)	7,400	(10.8)
Net income attributable to owners of the Parent	2,300	(4.6)	5,300	(9.2)
Basic earnings per share (Yen)	39.36		90.71	

Note: Revisions to the consolidated operating results forecasts most recently announced: None

**4 . Others**

Number of issued shares outstanding at the end of the periods (ordinary shares)

	June 30, 2017	March 31, 2017
Number of issued shares including treasury shares	58,948,063 shares	58,948,063 shares
Number of treasury shares	524,351 shares	523,062 shares

	Three months ended June 30, 2017	Three months ended June 30, 2016
Average number of shares outstanding during the period	58,424,476 shares	58,431,249 shares

**Explanation regarding the appropriate use of forecast of operating results and other special items**

Forward-looking statements such as earnings forecasts and other projections contained in this report are based on information currently available and certain assumptions judged by management to be reasonable, and do not constitute guarantees of future performance. Actual results may differ materially from expectations due to various factors.

Consolidated Financial Statements  
Consolidated Balance Sheets

(Millions of yen)

	March 31, 2017	June 30, 2017
<b>Assets</b>		
Current assets		
Cash and deposits	22,817	23,577
Notes and accounts receivable - trade	13,558	12,908
Electronically recorded monetary claims - operating	1,299	1,449
Merchandise and finished goods	5,183	5,107
Work in process	34	53
Raw materials and supplies	2,420	2,306
Deferred tax assets	698	694
Other	238	189
Allowance for doubtful accounts	△1	△0
Total current assets	46,249	46,286
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	5,749	5,685
Machinery, equipment and vehicles, net	4,997	4,666
Land	8,794	8,843
Construction in progress	74	237
Other, net	657	597
Total property, plant and equipment	20,273	20,030
Intangible assets	323	290
Investments and other assets		
Investment securities	15,728	16,763
Deferred tax assets	97	97
Other	763	773
Allowance for doubtful accounts	△3	△3
Total investments and other assets	16,586	17,631
Total non-current assets	37,183	37,952
Total assets	83,432	84,239
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable - trade	7,118	6,205
Electronically recorded obligations - operating	371	444
Short-term loans payable	1,930	1,949
Current portion of long-term loans payable	134	160
Income taxes payable	946	680
Provision for directors' bonuses	78	18
Other	4,535	4,402
Total current liabilities	15,114	13,860
Non-current liabilities		
Long-term loans payable	1,562	1,664
Deferred tax liabilities	717	1,024
Deferred tax liabilities for land revaluation	1,344	1,344
Provision for directors' retirement benefits	84	97
Net defined benefit liability	2,169	2,198
Asset retirement obligations	344	378
Other	592	572
Total non-current liabilities	6,814	7,280
Total liabilities	21,929	21,140

Consolidated Financial Statements  
Consolidated Balance Sheets

(Millions of yen)

	March 31, 2017	June 30, 2017
Net assets		
Shareholders' equity		
Capital stock	6,867	6,867
Capital surplus	5,741	5,741
Retained earnings	42,302	43,141
Treasury shares	△315	△317
Total shareholders' equity	54,596	55,434
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	4,163	4,890
Deferred gains or losses on hedges	2	△7
Revaluation reserve for land	2,301	2,301
Foreign currency translation adjustment	△84	△86
Remeasurements of defined benefit plans	△144	△135
Total accumulated other comprehensive income	6,237	6,963
Non-controlling interests	668	701
Total net assets	61,503	63,098
Total liabilities and net assets	83,432	84,239

Consolidated Statements of Income

(Millions of yen)

	Three months ended June 30, 2016	Three months ended June 30, 2017
Net sales	12,339	12,377
Cost of sales	7,478	7,302
Gross profit	4,861	5,075
Selling, general and administrative expenses		
Transportation and warehousing expenses	1,032	997
Advertising expenses	225	212
Salaries	545	552
Provision for directors' bonuses	20	13
Retirement benefit expenses	48	47
Provision for directors' retirement benefits	4	4
Research and development expenses	287	288
Other	1,024	1,051
Total selling, general and administrative expenses	3,188	3,168
Operating profit	1,672	1,907
Non-operating income		
Interest income	3	0
Dividend income	404	261
Foreign exchange gains	—	7
Miscellaneous income	9	5
Total non-operating income	418	275
Non-operating expenses		
Interest expenses	6	5
Sales discounts	31	31
Foreign exchange losses	157	—
Miscellaneous loss	1	0
Total non-operating expenses	196	37
Ordinary profit	1,894	2,144
Extraordinary income		
Subsidy income	14	9
Total extraordinary income	14	9
Extraordinary losses		
Loss on retirement of non-current assets	5	0
Total extraordinary losses	5	0
Profit before income taxes	1,903	2,153
Income taxes	657	729
Profit	1,246	1,424
Profit attributable to non-controlling interests	6	0
Profit attributable to owners of parent	1,240	1,423

Consolidated Statements of Comprehensive Income

(Millions of yen)

	Three months ended June 30, 2016	Three months ended June 30, 2017
Profit	1,246	1,424
Other comprehensive income		
Valuation difference on available-for-sale securities	Δ1,158	728
Deferred gains or losses on hedges	5	Δ9
Foreign currency translation adjustment	Δ62	Δ1
Remeasurements of defined benefit plans, net of tax	9	9
Total other comprehensive income	Δ1,205	726
Comprehensive income	40	2,151
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	44	2,148
Comprehensive income attributable to non-controlling interests	Δ3	2